



## **Continuing Education Classes for Real Estate Professionals**

SettlementOne is an approved instructor through the Professional Development Institute and is pleased to offer, free of charge, the following courses to our real estate partners. All courses can be conducted at your offices or in one of our three facilities [Rockville, College Park or Baltimore City]:

### **Mandatory Courses**

- The Maryland Code of Ethics, Flipping and Predatory Lending (3.0 CE Credits)  
*Also satisfies the National Association of Realtors® requirement for 2.5 of ethics training every four years*
- Maryland Fair Housing (1.5 CE Credits)  
*May also be used as DC elective credits*
- Maryland Real Estate Legislative Update (1.5 CE Credits)  
*May also be used as DC elective credit*

### **Elective Courses (These courses may be used for Maryland or DC elective credit)**

- Sales Contracts and Contract Addenda De-mystified (3.0 credits)
- All about the GCAAR Regional Sales Contract (3.0 credits)
- All About MAR Contract (3.0 credits)
- Closing the Deal. Understanding Settlement Procedures and the Settlement Sheet (3.0 credits)

We also offer the following elective continuing education courses taught in conjunction with AmeriSpec Home Inspection Company:

- Mold: The Fungus Among Us (1.5 credits)
- Lead Base Paint Legislation (3.0 credits)
- Home Inspection and Environmental Issues (3.0 credits)

### **Informational Seminars**

In addition to approved continuing education classes, SettlementOne offers seminars on current topics of importance to real estate agents and their clients.

- Handling the Short Sale Property
- Financial Literacy
- Reverse Mortgages versus Standard Mortgages

If there is a course that you are interested in for you or your team, or if there is a course that you would like to see taught, please contact [Barbara Montgomery](mailto:Barbara.Montgomery@settlementone.com) at 301.209.2524.